

Portfolio Profile

Antares Dividend Builder Model Portfolio

August 2020



For Adviser use only

This report is intended only for financial advisers. It must not be distributed or communicated to any third party and must be kept confidential. The Model Portfolio performance information in this report is based on Antares' construction of the notional Model Portfolio which is not available for direct investment. It is not a guarantee or an indication of the actual performance of a client's portfolio. Advisers need to consider the relevant disclosure documents of providers or platforms that offer the Model Portfolio for investment before recommending the Model Portfolio to their client.

Model Portfolio description and investment return objective

The Antares Dividend Builder Model Portfolio is an actively managed model portfolio of high yielding equities listed on the Australian share market which aims to deliver regular dividend income and moderate capital growth. The primary investment objective is to regularly generate higher levels of dividend income on a tax-effective basis than the S&P/ASX200 Industrials Total Return Index (Benchmark) and moderate capital growth over rolling five year periods.

Investment returns as at 31 August 2020¹²³

Period	1 month	3 months	1 year	3 years pa	5 years pa	Since inception pa
Income yield %	-	-	3.67	4.62	4.66	-
Benchmark yield %	-	-	2.93	3.78	3.92	-
Gross return* %	2.7	3.2	-16.7	-2.0	2.1	7.7

Model Portfolio performance and attribution

The Antares Dividend Builder Model Portfolio's annual income yield to 31 August 2020 of 3.67% exceeded the Benchmark yield of 2.93%. Reporting season revealed most dividends were lower than last year, albeit slightly ahead of expectations. Several companies that had flagged a possible cancellation actually paid dividends, including Coca Cola Amatil, Metcash, and even ANZ, that had postponed its February dividend but announced a 25c dividend in August (vs 80c previous). During August, dividend income was received from GPT and Metcash. Contributing to capital returns were overweight positions in Nine Entertainment (NEC) and Star Entertainment (SGR). The potential and profitability of NEC's stan business was apparent in the FY20 result highlighting the changing profile of NEC as a digital business, from a more traditional media business. SGR results were well received by the market. Management took swift and aggressive actions to manage its cost base to reduce cash outflows during the lock-down period, and its integrated gaming resorts have enjoyed strong demand since re-opening (albeit with capacity constrained by coronavirus related safety measures, particularly in Sydney from late July onwards).

Being underweight CBA also contributed to returns. CBA reported a result slightly below market expectations. The key issue for banks remains the lack of clarity around future bad and doubtful debts when government stimulus is wound back and if provisions will be adequate.

Detracting from returns were overweight positions in Telstra (TLS) and Medibank Private (MPL). TLS' result disappointed relative to consensus as did the company's guidance for a decline in earnings in FY21, with ramifications for future dividends. While MPLs profit result was in line with expectations, there was no growth in policy holders for the Medibank brand. Uncertainty surrounds whether private health participation can be maintained when Job Keeper ends and if potential capital surplus as a result of the low claims environment could limit any 2021 premium increase.

Buys / Additions

Alumina Ltd (AWC) - We added Alumina cum a large dividend for several reasons. It is a resource stock but has industrial type characteristics that diversifies the portfolio as well as helping its yield and growth characteristics based on risk metrics. As a value type stock, AWC has performed worse than some other resource stocks, providing a valuation opportunity. And with low planned capex, cashflow and dividend should benefit. The alumina price is rebounding from cycle lows, and a large competitor, Alunorte has experienced an outage which should help underpin the alumina price.

Insurance Australia Group (IAG) - We added IAG to the portfolio after its share price plummeted in the wake of its FY20 result. While we agree that the result was poor, we believe a number of the issues around the result are likely to be one off in nature, such as some movements in their investment book, large claims (eg the summer bushfires) and some client remediation issues. All insurers are facing uncertainty over their exposure to Business Interruption cover around COVID-19, and this has also weighed on the IAG share price. IAG is well capitalised and we see strong earnings growth and the potential for substantial dividends. We don't believe this is factored into the IAG share price.

Sales / Reductions

Star Entertainment Group (SGR) - SGR announced a new debt covenant which means they will be probably be unable to pay dividends for at least 18 months. They also wrote off a large bad debt below the line, which made the result look better. The market liked the result which provided us with an opportunity to sell our holding.

Top 10 share holdings

as at 31 August 2020 (alphabetical)

- Amcor
- ANZ Banking Group
- Aurizon Holdings
- Coles Group
- Medibank Private
- Metcash
- National Australia Bank
- Tabcorp
- Telstra
- Westpac Banking Corporation

Sector allocation

GICS	%
Financials Ex Reits	34.53
Consumer Staples	12.49
Communication Services	10.31
Materials Ex Metals & Mining	10.05
Consumer Discretionary	9.31
Real Estate	7.83
Industrials	5.23
Energy	3.47
Information Technology	3.01
Metals & Mining	2.02
Utilities	1.74
Health Care	0.00

Source: Antares Equities; 31 Aug 2020

Note: GICS - Global Industry Classification Standard
% are absolute ie sector proportion of portfolio

¹ Past performance is not a reliable indicator of future performance. Returns are not guaranteed and actual returns may vary from any target returns described in this document. The value of an investment may rise or fall with the changes in the market. ² Investment returns for the Model Portfolio are based on a notional model portfolio constructed by Antares and are gross of administration (platform) and investment management fees, net of estimated transaction costs, and assume all dividends remain in the Model Portfolio. ³ Performance is based on the income and market value of the notional Model Portfolio. ³ Inception date for the Model Portfolio is 22 November 2010.

Investment guidelines and ranges

	Minimum	Benchmark Allocation	Maximum	As at 31 Aug 20
Australian shares	90%	100%	100%	94.7%
Cash and cash equivalents	0%	0%	10%	5.3%

Portfolio managers

Glenn Hart

Co-Head of Equities

Key Responsibilities

Glenn is the Co-Head of Equities responsible for leading the Australian Equities team and is the Portfolio Manager of Dividend Builder

Years with the group 23

Years of Industry Experience 33



Vikrant Gupta

Investment Manager

Key Responsibilities

Vikrant is the Deputy Portfolio Manager of Dividend Builder.

Years with the group 8

Years of Industry Experience 11



Investor profile

The Dividend Builder Model Portfolio is designed for investors seeking a stable, tax effective income stream through participating in the Australian share market and investing in companies providing dividend growth. It may also act as an income stabiliser in investment portfolios, especially during shifting or uncertain markets..

Model Portfolio facts

Inception date:	22 November 2010
Benchmark:	S&P/ASX 200 Industrials Total Return Index
Investment timeframe:	At least 5 years
No of shares:	13 to 25
Indicative portfolio turnover:	20% to 30% p.a.
Relative risk:	High
Relative return¹:	High

Platform availability

ANZ Grow, BT Panorama, Macquarie, Navigator, Netwealth and Praemium.

Ratings



The rating issued 08/2020 is published by Lonsac Research Pty Ltd ABN 11 151 658 561 AFSL 421 445 (Lonsac). Ratings are general advice only, and have been prepared without taking account of your objectives, financial situation or needs. Consider your personal circumstances, read the product disclosure statement and seek independent financial advice before investing. The rating is not a recommendation to purchase, sell or hold any product. Past performance information is not indicative of future performance. Ratings are subject to change without notice and Lonsac assumes no obligation to update. Lonsac uses objective criteria and receives a fee from the Fund Manager. Visit lonsac.com.au for ratings information and to access the full report. © 2020 Lonsac. All rights reserved.

The Zenith Investment Partners (ABN 27 103 132 672, AFS Licence 226872) ("Zenith") rating assigned 18 June 2020 referred to in this document is limited to "General Advice" (s766B Corporations Act 2001) for Wholesale clients only. This advice has been prepared without taking into account the objectives, financial situation or needs of any individual and is subject to change at any time without prior notice. It is not a specific recommendation to purchase, sell or hold the relevant product(s). Investors should seek independent financial advice before making an investment decision and should consider the appropriateness of this advice in light of their own objectives, financial situation and needs. Investors should obtain a copy of, and consider the PDS or offer document before making any decision and refer to the full Zenith Product Assessment available on the Zenith website. Past performance is not an indication of future performance. Zenith usually charges the product issuer, fund manager or related party to conduct Product Assessments. Full details regarding Zenith's methodology, ratings definitions and regulatory compliance are available on our Product Assessments and at <http://www.zenithpartners.com.au/RegulatoryGuidelines>

About Antares Equities

Antares Equities (Antares) is a specialist Australian equities manager. Since 1994, Antares has managed portfolios for wholesale, advised and direct investors through a suite of products including segregated mandates, investment funds and managed account models. Antares has A\$4.9 billion (at 30 June 2020) under advice across a range of strategies including large capitalisation, concentrated, property, income and long-short. Antares believes in bottom-up stock picking. A consistent process and detailed, quality research executed by a highly experienced, stable and diverse team underpin this approach. The investment philosophy is based on the belief that markets can misprice stocks and these opportunities can be identified using the proven, proprietary Antares research process. Antares Equities is part of Antares Capital Partners Limited (ABN 85 066 081 114, AFSL 234483).

For further information please contact our Client Services Team - Toll Free: 1800 671 849

Important information: This report is prepared by Antares Capital Partners Ltd ABN 85 066 081 114, AFSL 234483 (Antares). Antares is the investment manager for the [*] Model Portfolio. This report is general advice prepared for licensed financial advisers only. Advisers must not distribute this document or any part of it to retail clients or to any other person. The report has been prepared without taking into account any person's individual objectives, financial situation or needs. Advisers should therefore, before acting on information in this report, consider its appropriateness, having regard to their clients particular objectives, financial situation or needs. Advisers also need to consider the relevant disclosure documents of providers or platforms that offer the Model Portfolio for investment before recommending the Model Portfolio to their clients. Antares is a subsidiary of the National Australia Bank Limited group (NAB group) of companies. An investment in any financial product offered by any member company of the NAB group of companies is not a deposit with or liability of, and is not guaranteed by NAB or its subsidiaries and is subject to investment risk, including possible delays in repayment and loss of income and capital invested. Any opinion expressed in this presentation constitutes Antares' judgement at the time of issue and is subject to change. Antares believe that the information presented is correct and that any estimates, opinions, conclusions or recommendations are reasonably held or made as at the time of compilation. However, no warranty is made as to their accuracy or reliability (which may change without notice). Past performance is not a reliable indicator of future performance. Returns are not guaranteed and actual returns may vary from any target returns described in this communication. Any projection or forward looking statement in this presentation is provided for information purposes only and no representation is made as to its accuracy or that it will be met. Where applicable, information is based on information from sources believed to be reliable and accurate as at the time of preparation. Antares is not responsible for the accuracy of information provided by third parties, and is not liable for any loss arising from it. Bloomberg Finance L.P. and its affiliates (collectively, Bloomberg) do not approve or endorse any information included in this publication and disclaim all liability for any loss or damage of any kind arising out of the use of all or any part of any such information.