

Portfolio Profile



Antares Ex-20 Australian Equities Model Portfolio February 2021

For Adviser use only

This report is intended only for financial advisers. It must not be distributed or communicated to any third party and must be kept confidential. The Model Portfolio performance information in this report is based on Antares' construction of the notional model portfolio which is not available for direct investment. It is not a guarantee or an indication of the actual performance of a client's portfolio. Advisers need to consider the relevant disclosure documents of providers or platforms that offer the Model Portfolio for investment before recommending the Model Portfolio to their client.

Model Portfolio description and investment return objective

The Antares Ex-20 Australian Equities Model Portfolio is an actively managed highly concentrated portfolio of Australian equities. It invests in shares from outside the largest 20 companies by market capitalisation that Antares identifies as having the potential to offer significant long term capital growth. The Model's objective is to outperform the Benchmark (S&P/ASX 200 Total Return Index excluding the companies listed in the S&P/ASX 20 Total Return Index) over rolling five-year periods.

Investment returns* as at 28 February 2021^{1,2,3}

Period	1 month	3 months	1 year	3 years pa	5 years pa	Since inception pa
Gross return ³ %	2.3	2.5	25.7	13.1	15.6	14.0
Benchmark return %	-0.1	-1.8	6.0	6.1	10.7	8.7
Gross excess return %	2.4	4.3	19.7	7.0	4.9	5.3

Model Portfolio performance and attribution

The strategy enjoyed a strong month in February, returning 2.3% compared to a decline of 0.1% in our benchmark. It is pleasing to record a solid month during the volatile reporting season period, especially with the overlay of increasing bond rates. The latter may change the market direction towards "value", which makes our diversified strategy more relevant than ever. Our best contributor for the month was Nine Entertainment (NEC) which reported strong earnings, especially from the more valuable subscription and digital businesses, such as Stan. We see NEC's content advantages continuing to drive share gains, while an improving TV advertising market provides another revenue tailwind. Lynas Rare Earths (LYC) was another strong contributor. While its earnings were strong, of more note has been the surging price of the rare earth commodities LYC mines and processes. There is increasing demands for renewable energy and electric cars for which rare earths are critical components. While Oz Minerals also reported a strong profit for CY20, it was the underlying price rise of its key commodity, copper, that led to strong share price gains. Like LYC, these gains are driven by demands from increasing use of renewable energy, which is copper intensive.

Our biggest laggard for the month was gold-miner Northern Star Resources (NST). The gold price has been weaker in 2021 as the markets look to price in a more certain economic recovery from COVID - this has been a drag on NST. Afterpay (APT) was also weaker in February. APT produced a very strong half yearly result in the month, but this was tempered by the issuance of zero-coupon convertible notes to raise funds to buy out minorities in its US business. Further, the lift in interest rates has put pressure on the valuation of companies with long dated growth stories, such as APT. We retain our investment given the scale of opportunity and strong execution exhibited thus far by APT into that opportunity. A2 Milk's interim earnings in February were disappointing. We made the decision to exit the stock.

Buys / Additions

IGO Limited (IGO): Our internal research shows increasing demand for nickel and lithium. Nickel is a key component of lithium ion batteries for electric vehicles, which is a theme already established in the portfolio via our investments in Lynas, Mineral Resources and Oz Minerals. IGO, via its acquisition of Tianqi Lithium, is now a pivotal player in lithium ion battery supply chains. It produces significant proportions of both components and has a low cost of production relative to peers. We like the exposure IGO provides as the world moves towards decarbonisation but, as with all our mining investments, there must be a good cost position and increasing production – which IGO now has.

Treasury Wine (TWE): We added TWE back to the portfolio as a contrarian investment. The market is very familiar with the punitive tariffs on Australian wine in China and now assumes that TWE will not be able to replace the Chinese demand and that other wine companies in a similar position will flood the Australian market. We disagree. We think TWE can broaden and diversify its geographic distribution. And we note poor local vintages in 2019 and 2020 leave the local market in short supply, suggesting the market is being overly pessimistic about TWE.

Top 10 share holdings

as at 28 February 2021 (alphabetical)

- AfterPay
- Ansell
- Aristocrat Leisure
- Bluescope Steel
- Cochlear
- Metcash
- Mineral Resources
- Nine Entertainment
- Qantas
- Qube

Sector allocation

GICS	%
Metals & Mining	21.49
Health Care	11.31
Consumer Discretionary	11.07
Communication Services	9.49
Industrials	9.40
Information Technology	8.17
Consumer Staples	7.60
Materials Ex Metals & Mining	6.84
Energy	6.01
Financials Ex Reits	5.52
Real Estate	3.10
Utilities	0.00

Note: GICS - Global Industry Classification Standard

¹ Past performance is not a reliable indicator of future performance. Returns are not guaranteed and actual returns may vary from any target returns described in this document. The value of an investment may rise or fall with the changes in the market. ² Investment returns for the Model Portfolio are based on a notional model portfolio constructed by Antares and are gross of administration (platform) and investment management fees, net of estimated transaction costs, and assume all dividends remain in the Model Portfolio.* Performance is based on the income and market value of the notional model portfolio.³ Inception date for the Model Portfolio is 27 May 2015.

A2 Milk (A2M): We exited our position as we do not have any conviction that the company can modify its business model sufficiently to overcome the loss of the daigou channel into China. While daigou will return, as air travel returns, the issue for A2M is that it is missing sales in China and thereby losing relevance in its biggest market. With local brands gaining more and more traction in China, we see a long road back for A2M, with success difficult to achieve.

Aurizon (AZJ): We exited Aurizon after reviewing how we value the business. We now believe that current thermal coal contracts will be peak profitability given the issues around exporting thermal coal to China and the reluctance of some south east Asian nations to extend the lives of their coal fired power stations. This reduces the valuation of the coal haulage business and also puts pressure on the valuation of the company's major asset: the Central Queensland Coal network. Hence, while near term earnings are solid, we are focused more on longer term capital appreciation issues, which look increasingly impaired.

Model portfolio facts

	Minimum	Benchmark Allocation	Maximum	As at 28 Feb 21
Australian shares	90%	100%	100%	95.5%
Cash and cash equivalents	0%	0%	10%	4.5%

Investment guidelines and ranges


Inception date:	27 May 2015
Benchmark:	S&P/ASX 200 Total Return Index excluding the companies listed in the S&P/ASX 20 Total Return Index
Investment timeframe:	At least 5 years
No of shares:	15 to 30
Indicative portfolio turnover:	50% to 60% pa
Relative risk:	Very High
Relative return¹:	Very High

Platform availability

BT Panorama, Macquarie, Navigator, Netwealth and Praemium.

Portfolio managers


John Guadagnuolo
Investment Manager



Key Responsibilities
John is the Portfolio Manager of the Ex-20 Australian Equities Model Portfolio and Ex-20 Australian Equities Managed Fund.

Years with the group 13
Years of Industry Experience 20

Winston Chong
Investment Analyst



Key Responsibilities
Winston is the Deputy Portfolio Manager of the Ex-20 Australian Equities Model Portfolio and Ex-20 Australian Equities Managed Fund.

Years with the group 3
Years of Industry Experience 10

Investor profile

The Ex-20 Australian Equities Model Portfolio is designed for investors seeking an actively managed, highly concentrated portfolio of Australian securities that excludes the top 20 stocks by market capitalisation. The Model aims to provide investors with long term capital growth.

Ratings




The rating issued 08/2020 is published by Lonsec Research Pty Ltd ABN 11 151 658 561 AFSL 421 445 (Lonsec). Ratings are general advice only, and have been prepared without taking account of your objectives, financial situation or needs. Consider your personal circumstances, read the product disclosure statement and seek independent financial advice before investing. The rating is not a recommendation to purchase, sell or hold any product. Past performance information is not indicative of future performance. Ratings are subject to change without notice and Lonsec assumes no obligation to update. Lonsec uses objective criteria and receives a fee from the Fund Manager. Visit lonsec.com.au for ratings information and to access the full report. © 2020 Lonsec. All rights reserved.

The Zenith Investment Partners (ABN 27 103 132 672, AFS Licence 226872) ("Zenith") rating assigned 25 February 2021 referred to in this document is limited to "General Advice" (s766B Corporations Act 2001) for Wholesale clients only. This advice has been prepared without taking into account the objectives, financial situation or needs of any individual and is subject to change at any time without prior notice. It is not a specific recommendation to purchase, sell or hold the relevant product(s). Investors should seek independent financial advice before making an investment decision and should consider the appropriateness of this advice in light of their own objectives, financial situation and needs. Investors should obtain a copy of, and consider the PDS or offer document before making any decision and refer to the full Zenith Product Assessment available on the Zenith website. Past performance is not an indication of future performance. Zenith usually charges the product issuer, fund manager or related party to conduct Product Assessments. Full details regarding Zenith's methodology, ratings definitions and regulatory compliance are available on our Product Assessments and at <http://www.zenithpartners.com.au/RegulatoryGuidelines>

About Antares Equities

Antares Equities (Antares) is a specialist Australian equities manager. Since 1994, Antares has managed portfolios for wholesale, advised and direct investors through a suite of products including segregated mandates, investment funds and managed account models. Antares has A\$4.9 billion (at 30 June 2020) under advice across a range of strategies including large capitalisation, concentrated, property, income and long-short. Antares believes in bottom-up stock picking. A consistent process and detailed, quality research executed by a highly experienced, stable and diverse team underpin this approach. The investment philosophy is based on the belief that markets can misprice stocks and these opportunities can be identified using the proven, proprietary Antares research process. Antares Equities is part of Antares Capital Partners Limited (ABN 85 066 081 114, AFSL 234483).

For further information please contact our Client Services Team - Toll Free: 1800 671 849

Important information: This report is prepared by Antares Capital Partners Ltd ABN 85 066 081 114, AFSL 234483 (Antares). Antares is the investment manager for the [*] Model Portfolio. This report is general advice prepared for licensed financial advisers only. Advisers must not distribute this document or any part of it to retail clients or to any other person. The report has been prepared without taking into account any person's individual objectives, financial situation or needs. Advisers should therefore, before acting on information in this report, consider its appropriateness, having regard to their clients particular objectives, financial situation or needs. Advisers also need to consider the relevant disclosure documents of providers or platforms that offer the Model Portfolio for investment before recommending the Model Portfolio to their clients. Antares is a subsidiary of the National Australia Bank Limited group (NAB group) of companies. An investment in any financial product offered by any member company of the NAB group of companies is not a deposit with or liability of, and is not guaranteed by NAB or its subsidiaries and is subject to investment risk, including possible delays in repayment and loss of income and capital invested. Any opinion expressed in this presentation constitutes Antares' judgement at the time of issue and is subject to change. Antares believe that the information presented is correct and that any estimates, opinions, conclusions or recommendations are reasonably held or made as at the time of compilation. However, no warranty is made as to their accuracy or reliability (which may change without notice). Past performance is not a reliable indicator of future performance. Returns are not guaranteed and actual returns may vary from any target returns described in this communication. Any projection or forward looking statement in this presentation is provided for information purposes only and no representation is made as to its accuracy or that it will be met. Where applicable, information is based on information from sources believed to be reliable and accurate as at the time of preparation. Antares is not responsible for the accuracy of information provided by third parties, and is not liable for any loss arising from it. Bloomberg Finance L.P. and its affiliates (collectively, Bloomberg) do not approve or endorse any information included in this publication and disclaim all liability for any loss or damage of any kind arising out of the use of all or any part of any such information.